# Handouts for Networking Class

1. Networking 101 Event (aka Bingo Ice Breaker)
2. The Network Challenge

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## Networking 101 Event

In this activity, meet other people in the room one at a time. Introduce yourselves to each other (your name, your job target, one company you’d like to work for). Do not just give them your sheet and ask simply to ask them to pick one. This is not a race. Have a conversation and listen and ask questions about the item that fits them. After meeting another person and sharing an item or two from the handout, each participant should move on to meet a different person. Keep this going for as long as possible.

### Find someone who:

|  |  |  |
| --- | --- | --- |
| ...has worked overseasName:  | …has worked in manufacturingName:  | …has landed a job through networkingName:  |
| …can recite their top 5 skillsName:  | …has searched for jobs on MinnesotaWorks.netName:  | …has taken a career interest assessmentName:  |
| …has completed a resume class or resume reviewName:  | …can explain what O\*Net can do for job seekersName:  | …has worked in health careName:  |
| …has participated in a virtual interviewName:  | …has completed their LinkedIn profileName:  | …has created their own networking/business cardName:  |
| … is looking to change careersName:  | …can give you 3-5 words that describe their personal brandName:  | …can describe 2 things about themselves that make them valuable to an employerName:  |
| …has done the kind of work you are interested inName:  | …has used CareerForceMN.comName:  | …is a current volunteerName:  |

## The Network Challenge

Below is a quick way to jog your memory of friends and networking acquaintances you could contact about your job search. How many can you come up with in 3 minutes?

**Relatives**

1.

2.

3.

4.

**Neighbors**

5.

6.

7.

8.

**Social/group contacts**

9.

10.

11.

12.

**People you do business with (salon, mechanic, doctor, vet etc.)**

13.

14.

15.

16.

**Classmates/business associations (HS/College, Rotary, Chamber of Commerce)**

17.

18.

19.

20.

**Connections from the military, volunteer work or religious groups**

21.

22.

23.

24.

**Friends**

25.

26.

27.

28.

**Previous co-workers**

29

30.

31.

32.

**Casual contacts (health club, PTA, sports)**

33.

34.

35.

36.

**The most connected people you know**

37.

38.

39.

40.

**Companies/organizations you should be networking with but don’t yet know**

41.

42.

43.

44.

**People you met at workshops/training**

45.

46.

47.

48.