



MN Job Skills Partnership Overview

Jodie Greising | Director

Who We Are

- MJSP provides grants to businesses, educational institutions and nonprofit organizations to train or retrain workers, expand work opportunities and keep high-quality jobs in the state.
- We are housed in the Economic Development Division of DEED.
- 12 Member Board – Commissioner Grove is the Chair
- Programs: Partnership, Pathways, Low Income Worker Training Program, Job Training Incentive Program, Automation Training Incentive Program

Our Purpose

- **ECONOMIC DEVELOPMENT**

Provide workers with the skills businesses need to compete.

- **CAPACITY BUILDING**

Develop capacity in our training institutions.

- **ECONOMIC OPPORTUNITY**

Provide training that offers long-term professional growth and economic opportunity for workers.



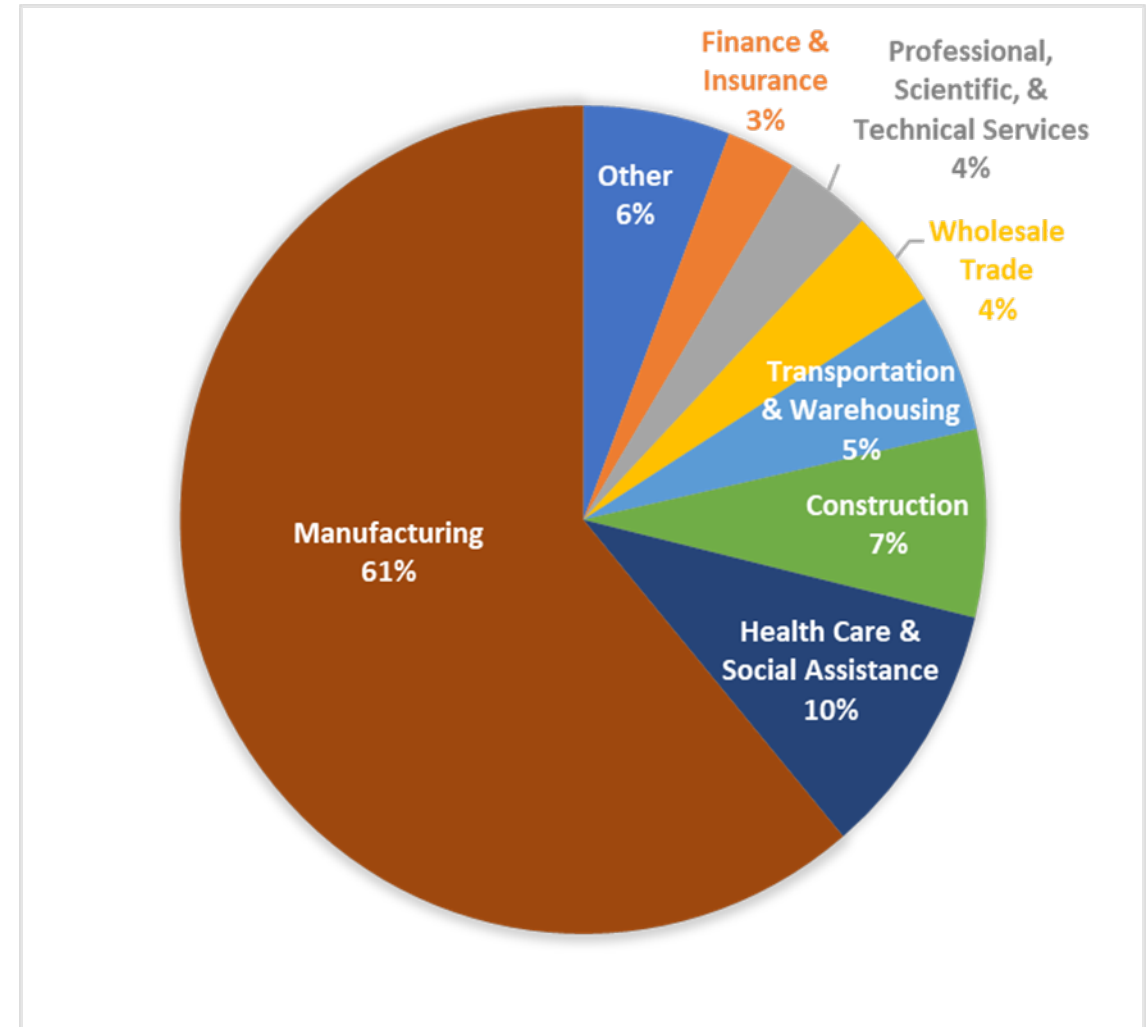
Partnership Program

Act as a catalyst to bring employers with specific training needs together with educational institutions that can design programs to meet those needs.

- Grants of up to \$400,000 to educational institution that is partnering with a business or consortium of businesses
- Funds used to develop and deliver customized training
- 1:1 business match requirement (cash or in-kind)
- Training for new or incumbent workers
- 1 to 3 year projects
- Grants average \$1,200 per worker trained

Partnership Program (cont.)

- 61% of grants to the manufacturing industry
- Training trends related to:
 - Succession Planning
 - Emerging Technology/ Automation
 - Worker Shortages



Pathways Program

Develop cooperative training projects between business and education that provide training, new jobs and career paths for low-income individuals.

- Grants of up to \$400,000 to educational institution or nonprofit organization that provides workforce services that is partnering with a business or consortium of businesses
- Training must be provided mostly by an accredited educational institution
- Trainees must have incomes at or below 200% of federal poverty guidelines
- .5:1 business match requirement (cash or in-kind)
- 1 to 3 year projects

Low Income Worker Training Program

Help low-income individuals receive training to gain the skills needed to move up the career ladder into higher paying jobs.

- Grants of up to \$200,000 to nonprofit entities that provide employment services
- Funds existing training programs for occupations in demand
- Training participants must have incomes at or below 200% of federal poverty guidelines
- No business partner or match requirement

Application Process

- Partnership & Pathways grants accepted three times per year
- Low Income Training Program grants accepted periodically
- RFP's and grant application deadlines posted on the website
- MJSP staff reviews and scores grant applications and prepares funding recommendations for MJSP board
- Staff informs grant applicants of funding recommendations
- MJSP board makes final funding decisions at board meetings

Job Training Incentive Program

Provide grants to new or expanding businesses for the purpose of training new workers as quickly and efficiently as possible.

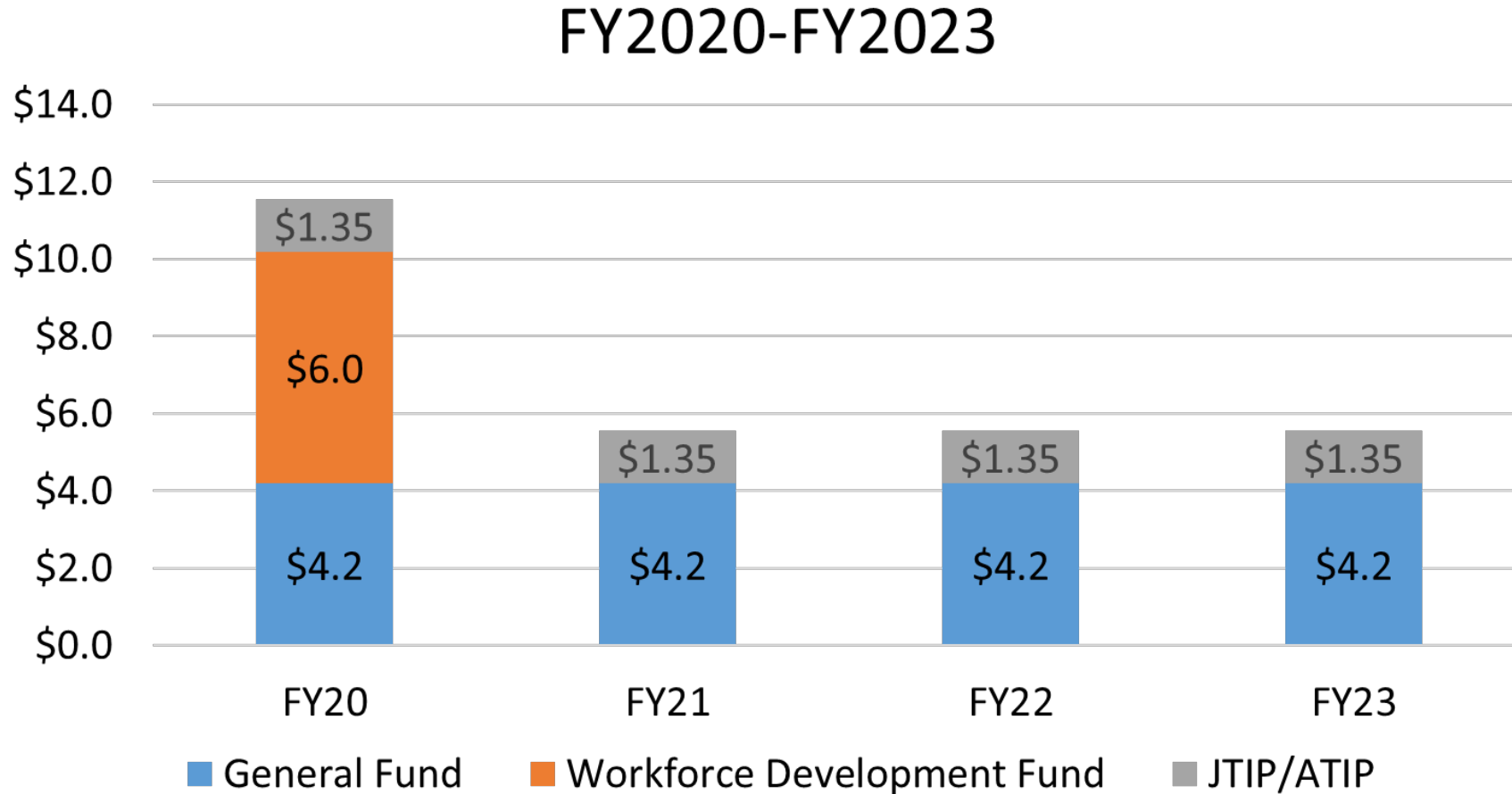
- Grants of up to \$200,000 to businesses located in Greater MN
- \$5,000-\$9,000 per new job based on wage rates
- Business must match the grant .5:1
- New jobs must pay wages at least equal to 120% of federal poverty guidelines for a family of four (for 2022 this was \$16.01/hr.)
- Projects typically run one year
- Training provider: educational institution, consultant, equipment vendor, in-house, etc.
- Grant funds used for any direct training costs, including wages during training
- Awarded on first-come, first-serve basis by Commissioner of DEED

Automation Training Incentive Program

Provides training grants to assist small businesses located in Greater MN in the adoption of new automation technology.

- Grants of up to \$35,000 to businesses with 150 or fewer employees
- Up to \$5,000 per trainee
- Workers must be paid wages of at least 120% of federal poverty guidelines for a family of four
- Projects typically run up to one year
- Training provider: educational institution, consultant, equipment vendor, in-house, etc.
- Grant funds are used to pay the direct training costs associated with training workers on new automation technology, including wages during training
- Awards made on a first-come, first-serve basis and are approved by the Commissioner

MJSP Program Appropriations



Additional Information

Program information, application forms, and report forms:

<https://mn.gov/deed/business/financing-business/training-grant/>

Application deadlines and board meeting dates:

<https://mn.gov/deed/business/financing-business/training-grant/mjsp/> (under “Meeting Schedule” tab)

Examples of funded projects:

<https://mn.gov/deed/business/financing-business/training-grant/mjsp/> (under “Funded Projects” tab)

Requests for Proposals:

<https://mn.gov/deed/about/contracts/open-rfp.jsp>

MJSP Contact Information

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